As the on-demand economy becomes increasingly more present, can the traditional approach to staffing keep up? Where can businesses turn to reliably find new talent in this dynamic new economy? Here’s how the old and new models of staffing stack up.

### By the Numbers

<table>
<thead>
<tr>
<th>Traditional On-Demand</th>
<th>On-Demand</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Average Time to Fill</strong></td>
<td><strong>Minutes</strong></td>
</tr>
<tr>
<td><strong>Average Fill Rate</strong></td>
<td><strong>90%</strong></td>
</tr>
<tr>
<td><strong>Typical Cost Structure</strong></td>
<td><strong>Upfront fees as a retainer or fees based on a fixed percentage, such as an employee’s salary)</strong></td>
</tr>
</tbody>
</table>

### Benefits

- **Transparency**
  - Crystal clear: Buyers know from the start how much goes to the staffing platform and what goes to the worker.
  - Opaque: Difficult for the buyer to understand what fraction of the fee is the agency’s margin vs. how much the workers are really getting.

- **Ease of Use**
  - Candidate vetting, such as reviewing resumes and cover letters, required to some degree.
  - No resumes and cover letters needed. Workers are pre-screened and ready to work immediately.

- **Paper vs. Digital**
  - Still very much paper-based, leading to a longer application process and longer decision-making cycle.
  - Completely digital, leading to quick decision-making as to which candidates to bring on board.

- **Filling a Job**
  - Alerts can be pushed via mobile technology.
  - No real feedback loop for companies to provide input on workers and vice versa.

### Features

- **Rating System**
  - A two-way rating system for companies to evaluate workers and vice versa.
  - No two-way rating system for companies to provide input on workers and vice versa.

- **Real-Time Updates**
  - Alerts can be pushed via mobile technology.
  - No alerts via mobile technology.

- **Timesheet Administration**
  - No timesheets required, as it is tracked automatically through the technology platform.
  - Requires timesheet reporting and management.

Learn more about how on-demand staffing can transform your business. Visit [http://info.wonolo.com/learn-more](http://info.wonolo.com/learn-more)

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